

## Company Profile

BV TECH private held and entirely financed by Italian capital is the holding company of a group of innovative firms, specialized in high-tech engineering, computer services and telecommunications. It is one of the main Italian players in *information and communication technology* and *management consulting*.

Technology innovation, development of intellectual capital and the centrality of the relationship with Customers characterize the Group's activities. Supporting Customers in the process of building value through the introduction of new technologies, as well as improving internal processes.

BV TECH, headquartered in Milan, has a minimalist functional organization, based on competence centers and includes engineering, computer services and telecommunications companies, for a total turnover, as for the year 2016, of about 57 million euro and EBITDA-margin greater than 20%. The whole Group is made up of a workforce of about 570 full time employees.

BV TECH Market sectors and area of services are:

**Defence, Space and State Security.** Providing services for design development and improvement of complex Command and Control Systems (C4ISTAR) and Asset Digitalization, for Security and Risk Management in Critical Infrastructures for Client such as: *Leonardo Finmeccanica, Italian Air-Force, Italian Navy*.

**Government and Health.** Providing services for designing, developing and outsourcing of Information Systems for implementing European Digital Agenda in many areas such as civil and criminal justice, environmental management, health care management and Smart Government applications for Client like: *Lombardia Informatica, Ministry of Justice, Sardegna IT, INAIL, Ministry of Transports, National Presidency of the Council of Ministers*.

**Telecom Operator and Media** providing services for operation and transformation projects of large ICT infrastructures, for complex network and system management for Client such as: *Telecom Italia Sole24ore, BT ITALIA, T-Systems*.

Industry, Commerce, Services and Finance, providing services for designing developing and outsourcing ERP, CRM and BI applications and in processing of credit cards, digital payments, internet banking and their accessibility from mobile services for Client such as: *Saipem, Sole 24 ore, Autostrade per l'Italia, SIA, Cariparma, BPM, CEDACRI*.

**Transport and Logistics,** providing services for Local Public Transport Networks planning and simulation; for designing and deploying Fares and Ticketing Systems, ITS Systems and New Sustainable Mobility Solutions; for planning, simulation and management of port logistics and intermodal sea-land transport, logistic infrastructure and shipping flows for Client such as: *Italian Municipalities and Regions, LPT and Mobility Agencies*.

## Research and Innovation Funding and Management

The R&I funding and management team supports internal, i.e. BV TECH Business Units, and external Clients in defining and funding its innovation projects, according to their own research strategic directions. Specifically, the team takes care of the entire process from setting up research project until the management of its execution, handling the following areas of responsibilities:

- Fund Raising for research project (RP),
- Proposal management of RPs,
- Project management of RPs,
- Contract and administrative management of RPs.

According to a well-defined methodology the team operates alongside BU's or Customer's domain experts to define project objectives, contents and work plan; to discover the more suitable funding programmes; to build a competitive consortium able to accomplish project challenges, generally composed of research centers, industries and End Users; to plan and manages proposal writing processes; to assist in the submission process and to manage the negotiation phase (if needed). Once funding has been granted the team takes over the overall management of research project activities and/or take care of financial, administrative and reporting obligations, thus ensuring allocated funding will be fully granted.

## Research and Innovation Projects

BV TECH participates with success in National and European Research Programs on eHEALTH, SECURITY, SMART CITIES & GOVERNMENT, TRANSPORT & LOGISTICS application domains.

## STRUCTURAL FUNDS

Over the past years BV TECH has implemented as applicant, partner or contractor a number of projects co-funded from European funds (ERDF, ESF). The developed project are complex, nationwide and with a strong social impact to reduce the occupational gap of Italian less developed regions - thus allowing *“to reinforce economic, social and territorial cohesion by addressing the main regional imbalances in the Union”* (European Structural and Investment Funds 2014-2020 blue guide).

## EUROPEAN PROJECTS

The team's experience on European R&D industrial project starts since the fourth EU's Framework Research Programme (ESPRIT) up to the on going Horizon 2020, including other action as LIFE, INTERREG, IEE. Generally BV TECH participates in project's research consortium as an industrial partner, acting even as project coordinator, with system analysis, design development and integration duties, interfacing End Users organizations for execution of demonstration and validation phases of projects.

## BV TECH

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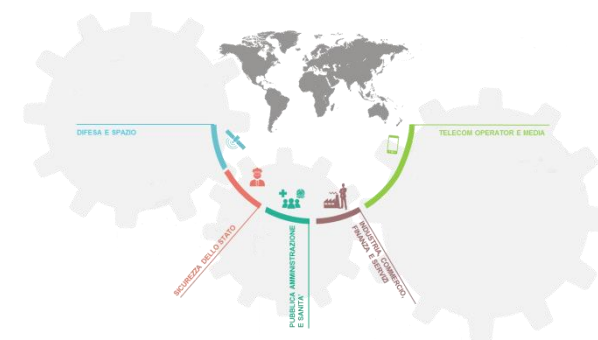
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## Research and Innovation Funding and Management

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